



Courtney D. Pogue, CCIM, CEcD, LEED AP, CPM
Deputy Director of Economic Development
Cook County, IL

Clayton County Welcomes our New Economic Development Director, Courtney Pogue

Courtney D. Pogue was previously the Deputy Director of Economic Development for Cook County, the 2nd largest county in the country. Courtney's role with Cook County included managing the \$30 million BUILT in Cook Loan Program along with the County's private activity bond portfolio as it related to industrial revenue bonds. Additionally, Mr. Pogue oversaw the County's entire economic development platform including all commercial property tax incentives (Class 6b, 7a, 7b, 7c, 8, Class 6b SER, TEERM) and developed new economic development tools. Over the past two years, Courtney worked on more than 140 projects which were estimated to generate more than \$800 million in private investment and support 16,000 jobs in Cook County.

Prior to joining the county, Courtney was the founder and president of the Waterworks Group, an economic development and real estate advisory services firm based in Chicago, IL that has focused on urban real estate development. Since 2003, Mr. Pogue has worked on more than \$500 million in commercial and residential development projects which have or will create more than 1,500,000 SF of development, 1,000 housing units, and over a 1,000 jobs. Some of his notable projects include: The Harper Court redevelopment, the Shops and Lofts at 47 Street, Park Boulevard, Parkside of Old Town, Oakwood Shores, University Technology Park at IIT, Westhaven Park, and the Mercy Medical Building at Oakwood Shores. Overall, Mr. Pogue has successfully assisted clients in obtaining more than \$150 million of public subsidies which have included: Low Income Housing Tax Credits (LIHTC), Tax Increment Financing (TIF), New Markets Tax Credits (NMTC) along with other public financing sources and incentives. Prior to forming his company, Mr. Pogue worked at the First National Bank of Chicago, the City of Chicago, Department of Planning and Development, and Cohen Financial.

He served on the board of the 43rd and Cottage Grove TIF Advisory Council, the Far Southside Community Development Corporation (FSCDC), the Quad Communities Development Corporation (QCDC) along with the numerous community based organizations as a real estate advisor. Courtney is also licensed managing real estate broker in the state of Illinois, a Certified Commercial Investment Member (CCIM), Leadership in Energy and Environmental Design Accredited Professional (LEED AP), and a Certified Property Manager (CPM).

He is affiliated with the Urban Land Institute (ULI), Chicago Association of Realtors (CAR), International Council of Shopping Centers (ICSC), Real Estate Investment Association (REIA), Illinois Tax Increment Association (ITIA), Commercial Institute of Real Estate Investment (CCIM), International Economic Development Council (IEDC), the Institute of Real Estate Management (IREM), the Chicago Association of Realtors (CAR), and Lambda Alpha International, Ely Chapter.

Courtney was awarded the designation as a Certified Economic Developer (CEcD) in 2008 by the IEDC.

Mr. Pogue holds an MBA from the University of Notre Dame and a BBA in Finance from Howard University.